Nova Scotia Directory of Fish Products

Principal Landing Season

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Detailed Product Table

Nova Scotia

Department of Fisheries

October, 1984

Species	Harvesting Season	Landings (m.t.) 1983
Cod	year around	151,275
Cusk	year around	4,366
Flounders	year around - peaks in May & June	19,897
Haddock	year around	38,924
Hake	year around	7,781
Halibut	year around - peaks in May, June & July	2,132
Pollock	year around	32,143
Redfish	June thru December	21,890
Dogfish	July thru August	13
Eel	August thru October	31
Gaspereau	May thru June	1,222
Herring	January, March; July thru September	74,042
Mackerel	May thru October	5,512
Salmon	June thru July	36
Shad	May thru June	48
Smelt	October thru March	12
Swordfish	July thru October	1,066
Tuna	June thru November	17
Clam, soft shelled	all year depending on conditions	1,001
Crab, Queen	July thru August	2,209
Lobster	all year - peaks in November & December	11,066
Mussel	fall & spring	4
Oyster	fall thru winter months	56
Scallop	all year	44,070
Shrimp	June thru November	1,886
Squid	August thru October	3

Preface

This directory contains an alphabetical list of Nova Scotia fish processors, who are interested in Canadian and international markets.

The Province of Nova Scotia is the easternmost mainland Province of Canada with a population of 859,400. Halifax, the capital city, is the financial, commercial and academic center of the Atlantic Region of Canada.

Nova Scotia is idealy situated to harvest the rich fisheries resource of the Northwest Atlantic. Historically, these fishing grounds were known and exploited even before the time of the original settlers in the early 1500's. Since that time, the fishery has been the economic thrust of Nova Scotia. Today, with Canadian control of the resource and conservation-oriented management measures in place, increased landings are assured and the future of the fishery is bright.

For the past four years, Canada has been the world's largest exporter of seafood products, and all indications show that it will continue to lead. In terms of both landed weight and value, Nova Scotia is one of the leading provinces approaching nearly 30 per cent of total Canadian fishery exports. Nova Scotia fish landings are now nearing 500 thousand metric tonnes and with a final product value of one half billion dollars. Few fishing areas of the world can offer as much diversity of species and processed products as Nova Scotia. The leading species in terms of landed value include scallops, cod, lobster, haddock and herring. Mackerel, eels, bluefish, tuna, crab, shrimp, clams and a variety of groundfish are also important species to the Nova Scotia fishing industry.

With proper resource management, future indications are for increased landings of groundfish, particularly cod, and a more gradual long-term growth in the landings of other species. With the abundance of other species such as squid and silver hake off the Nova Scotia Coast, domestic and export markets are now being established.

Throughout Nova Scotia, especially in the coastal communities, the fishery is a major employer. There are over 11,400 fishermen and 5,000 processing plant workers in the Province. As well, substantial employment is generated by the industries supporting and servicing the fishing industry.

The Nova Scotian fishing fleet ranges in size from smallest inshore vessel to the large freezer trawlers. There are well over 6,500 shore vessels up to 20 metres in length and approximately 180 offshore vessels. The two segments of the fleet have the capabilities to harvest the wide variety of species available and to ensure a continuous supply to the processing plants.

There are over 200 fish processing plants in Nova Scotia, more than 100 of which operate year-round. They range in size from the small lobster and fresh fish dealer to one of the largest and diversified fish plants in the world. While some plants specialize in particular species or types of processing, others handle a variety of products. For example, there are a large number of plants producing dried salt fish and a variety of cures and end products. Other plants process fresh and frozen groundfish fillets, frozen and cured herring products, or fresh and frozen scallops, as well as other products. High quality canned products available from Nova Scotia include canned herring in sauce and mackerel as well as lobster and queen crab.

Because of its great diversity, Nova Scotia's fishing industry can offer a wide variety of seafood products to interested buyers. Some of the larger volume products are frozen scallops, frozen groundfish fillets, live lobsters and salt dried groundfish. As well, other food products available include canned and frozen crab meat, monkfish tails, cooked and peeled shrimp, pickled gaspereaux, halibut steaks, skate wings and more. Fish meal and oil are also available as by-products of the food processing operations.

As the fishing industry grows, there is considerable interest in the development of other products from traditionally fished species, as well as the processing of entirely new products from species for which a fishery is just being established. As a result, the list of Nova Scotian seafood products will lengthen over the next few years.

Nova Scotia is not only located adjacent to some of the world's best fishing grounds, it is also situated directly on the major trading route between North America and Europe. Being approximately midway between the two major markets of Central North America and Europe, shipping of Nova Scotia fishery products is done very efficiently.

Nova Scotia has excellent highway connections to other parts of North America, as well as an international airport and two large container and general cargo ports at Halifax.

The port of Halifax is one of the most modern and efficient ports in Canada with frequent liner and container service. It is also the closest to Europe in terms of sailing time of all North American terminals.

Exports of seafood through Halifax International Airport are also expanding. Direct freighter flights are scheduled from Halifax to London and Paris. Connections to other major North American and European cities are also available from Halifax via Montreal and Toronto.

Glossary of Species

Groundfish

Catfish, Atlantic Wolffish *(Anarhichas lupus)*
Cod, Atlantic *(Gadus morhua)*
Cusk *(Brosme brosme)*
Haddock *(Melanogrammus aeglefinus)*
Hake, White *(Urophycis tenuis)*
Hake, Silver *(Merluccius Bilinearis)*
Halibut, Atlantic *(Hippoglossus hippoglossus)*
Plaice, American *(Hippoglossoides platessoides)*
Pollock *(Pollachius virens)*
Redfish, Ocean Perch *(Sebastes marinus)*
Turbot, Greenland Halibut *(Reinhardtius hippoglossiodes)*
Winter Flounder *(Pseudopleuronectes americanus)*
Witch Flounder *(Glyptocephalus cynoglossus)*
Yellowtail Flounder *(Limanda ferruginea)*

Pelagic & Estuarial

Argentine, Atlantic *(Argentina silus)*
Dogfish, Spiny *(Squalus acanthias)*
Eel, American *(Anguilla rostrata)*
Gaspereau, Alewives *(Alosa pseudoharengus)*
Herring, Atlantic *(Clupea harengus harengus)*
Mackerel, Atlantic *(Scomber scombrus)*
Salmon, Atlantic *(Salmo salar)*
Shad, American *(Alosa sapidissima)*
Skate, Thorny *(Raja radiata)*
Smelt, American *(Osmerus mordax)*
Sturgeon, American Atlantic *(Acipenser oxyrhynchus)*
Swordfish *(Xiphias gladius)*
Trout, Rainbow *(Salmo gairdneri)*
Tuna, Bluefin *(Thunnus thynnus)*

Molluscs & Crustaceans

Clam *(Mya arenaria, Spisula solidissima)*
Crabs, Jonah *(Cancer borealis)*
Crab, Queen or Snow *(Chionoecetes opilio)*
Crab, Rock *(Cancer irroratus)*
Lobster, American *(Homarus americanus)*
Mussel, Common Edible Blue *(Mytilus edulis)*
Oyster, American *(Crassostrea virginica)*
Quahog *(Venus mercenaria)*
Scallop, Sea *(Placopecten magellanicus)*
Shrimp *(Pandalus borealis)*
Squid, Short-Finned *(Illex illecebrosus)*

Irish Moss *(Chondrus crispus)*
Rockweed *(Fucus sp., Ascophyllum sp.)*
Dulse *(Rhodymenia, palmata)*

List of Processors and Products
(Listed Alphabetically)

1

Abriel Fisheries Ltd.
Tangier,
Halifax County, Nova Scotia
Canada
B0J 3H0

Telephone: (902) 772-2565
Contact: Gordon Abriel
President
Currently Exporting: U.S.A., Caribbean

Products: Groundfish fresh, salted/dried; **Mackerel** - cured; **Cod Tongues & Cheeks; Scallops** fresh; **Lobster** - live

2

Alan Fisheries Limited
P.O. Box 417, Digby
Nova Scotia, Canada
B0V 1A0

Telephone: (902) 245-2516
Telex: 019-32120
Contact: Alan Frankland
Currently Exporting: U.S.A., Europe

Products: Groundfish - fresh, frozen, smoked; **Herring** - fresh, frozen, cured; **Scallops** - fresh, frozen; **Clams** - in shells, fresh & frozen meat

3

Arisaig Lobster Pound Ltd.
R.R. #3, Arisaig
Antigonish County
Nova Scotia, Canada
B2G 2L1

Telephone: (902) 863-5906
Contact: Edward MacDonald
Currently Exporting: U.S.A.

Products: Groundfish - salted/dried; **Lobster** - live

4

B. & D. Fisheries
84 Portland Street
Dartmouth, Nova Scotia
Canada
B2Y 1H6

Telephone: (902) 463-4586 or
835-5664
Telex: 019-21873
Contact: Don Doucette
Currently Exporting: Europe

Products: Eels - live, live frozen; smoked

5

B. J. Fisheries
Sambro
Halifax County
Nova Scotia, Canada
B0J 2Y0

Telephone: (902) 868-2558 or
868-2064
Contact: Jim McPhee or Don Hart
Currently Exporting: U.S.A.

Products: Groundfish - fresh; **Herring** - frozen; **Mackerel** - fresh & frozen; **Lobster** - live; **Squid** - frozen; **Swordfish** - fresh

6

Baccaro Fisheries Ltd.
Baccaro
Shelburne County, Nova Scotia
Canada
B0W 1C0

Telephone: (902) 768-2400
Contact: James Stoddard
Currently Exporting: U.S.A., Caribbean

Products: Groundfish - salted/dried

7

Baker Point Fisheries
R.R. #2, East Jeddore
Halifax County, Nova Scotia
Canada
B0J 1W0

Telephone: (902) 845-2347
Contact: Wyman Baker
Currently Exporting: U.S.A., Caribbean

Products: Groundfish - salted/dried; **Herring** - cured; **Mackerel** - cured; **Gaspereau** - cured

8

B. & E. Banks Fisheries
R.R. #1, Shag Harbour
Shelburne County, Nova Scotia
Canada
B0W 3B0

Telephone: (902) 723-2454 or
723-2675
Contact: John B. Banks
Currently Exporting: U.S.A., Caribbean, Europe, South America

Products: Groundfish - salted/dried

9

C. & R. Blades Ltd.
P.O. Box 59, Clark's Harbour
Shelburne County, Nova Scotia
Canada
B0W 1P0

Telephone: (902) 745-2323
Contact: Donald Blades
Currently Exporting: U.S.A., Caribbean

Products: Groundfish - fresh, salted/dried; **Lobster** - live

10

Cape Breton Marine Farming Ltd.
P.O. Box 520, Baddeck
Victoria County
Nova Scotia, Canada
B0E 1B0

Telephone: (902) 562-6300
Telex: 019-35214
Contact: Norman MacDonald - Sales Mgr.
Currently Exporting: U.S.A.
Products: Rainbow Trout & Salmon - fresh, frozen I.Q.F. (Cryogenic) glazed

11

Cape Light Co-op
Stoney Island
Shelburne County
Nova Scotia, Canada
B0W 3J0

Telephone: (902) 745-2825
Contact: Donald Ross
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted/dried; **Lobster** - live

12

Casey Fisheries Limited
P.O. Box 86, Digby
Nova Scotia, Canada
B0V 1A0

Telephone: (902) 532-2363
Telex: 019-32181
Contact: Wylie Everett
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen, smoked; **Herring** - frozen, smoked; **Scallops** - fresh, frozen; **Squid** - frozen

13

Charlesville Fisheries
Lower East Pubnico
Yarmouth County
Nova Scotia, Canada
B0W 2A0

Telephone: (902) 723-2501
Contact: Raymond Belliveau
Currently Exporting: U.S.A., Caribbean

Products: Groundfish - fresh, salted/dried; **Mackerel** - frozen

14

Chase's Lobster Pound Ltd.
Port Howe
Cumberland County
Nova Scotia, Canada
B0K 1K0

Telephone: (902) 243-2408
Contact: Earl Chase
Currently Exporting: U.S.A.

Products: Lobster - live; **Scallops** - fresh; **Eels** - live; **Smelt** - fresh

15

Clearwater Lobsters Ltd.
P.O. Box 310, Bedford
Halifax County, Nova Scotia
Canada
B4A 2X3

Telephone: (902) 443-0550
Telex: 019-22729
Contact: Jack MacDonald
Colin MacDonald
Currently Exporting: U.S.A., Europe, Orient

Products: Lobster - live, frozen whole in brine, lobster meat - frozen; **Shrimp** - peeled & frozen I.Q.F.; **Jonah Crab** - fresh, frozen meat

16

Comeau's Sea Foods
P.O. Box 39, Saulnierville
Digby County, Nova Scotia
Canada
B0W 2Z0

Telephone: (902) 769-2101
Telex: 019-38557
Contact: Marcel R. Comeau
Currently Exporting: U.S.A., Europe, Japan

Products: Groundfish - fresh, frozen, smoked, salted/dried; **Herring** - frozen, smoked, cured; **Scallops** - fresh, frozen, breaded; **Lobster** - frozen whole in brine, frozen sections; **Queen Crab** - frozen whole in brine, frozen sections; **Shrimp** - frozen - cooked in shell; **Squid** - frozen; **Salmon** - smoked; **Groundfish Meal; Herring Meal & Oil**

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Connors Brothers Ltd.
Clark's Harbour
Shelburne County, Nova Scotia
Canada
B0W 1P0
Telephone: (902) 745-2935
Contact: Jim Bain
Currently Exporting: U.S.A., Europe, Caribbean, South America, Orient
Products: Groundfish - fresh, frozen, smoked, salted; **Herring** - fresh, frozen, cured, **Mackerel** fresh, frozen; **Squid** - frozen; **Swordfish** - fresh, frozen, steaks; **Dogfish** - frozen

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Continental Seafoods Ltd.
P.O. Box 279, Shelburne
Shelburne County, Nova Scotia
Canada
B0T 1W0
Telephone: (902) 875-2018
Telex: 019-22708
Contact: Paul Blades
President
Currently Exporting: U.S.A., Europe, Japan, Caribbean, Eastern Europe
Products: Groundfish - fresh, salted/dried; **Lobster** - live; **Herring** - fresh, frozen, cured; **Mackerel** - frozen; **Swordfish** - fresh, frozen; **Jonah Crab & Deep Sea Red Crab** - live, frozen clusters; **Squid** - frozen

19

C.C. Deveau & Sons Ltd.
Salmon River
Digby County, Nova Scotia
Canada
B0W 2Y0
Telephone: (902) 649-2812
Contact: J. Walter Deveau or I. Deveau
Currently Exporting: U.S.A., Caribbean
Products: Groundfish - salted/dried

20

Digby Sea Products
Victoria Street
Digby, Digby County
Nova Scotia, Canada
B0V 1A0
Telephone: (902) 245-5460
Contact: Carey Edwards
Products: Groundfish - fresh, smoked; **Scallops** - fresh, frozen; **Clams** - in shell, clam meats

21

East Side Fisheries
Lower East Pubnico
Yarmouth County, Nova Scotia
Canada
B0W 2A0

Telephone: (902) 762-2761
Contact: Terry LeBlanc
Herman LeBlanc
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted; **Herring** - fresh, frozen, cured; **Mackerel** - fresh, frozen; **Lobster** - live

22

Ferguson's Lobster Pound Ltd.
Tangier
Halifax County, Nova Scotia
Canada
B0J 3H0

Telephone: (902) 772-2366
Contact: Graham Ferguson or
Stuart Lamont
Currently Exporting: Europe, U.S.A.

Products: Lobster - live, frozen meat

23

Fish Basket Ltd.
P.O. Box 4, R.R. #1
Eastern Passage, Halifax County
Nova Scotia, Canada
B0J 1L0

Telephone: (902) 469-3270
Telex: 019-23630
Contact: Reg Hartlen
Currently Exporting: U.S.A., Europe,
Caribbean, Japan

Products: Groundfish - fresh, frozen, salted/dried, smoked; **Herring** - fresh, smoked, cured; **Mackerel** - fresh, frozen, smoked, cured; **Gaspereau** - cured; **Lobster** - live, frozen meat; **Squid** - frozen

24

Fish Reduction Ltd.
P.O. Box 40, Woods Harbour
Shelburne County, Nova Scotia
Canada
B0W 2E0

Telephone: (902) 723-2787
Contact: Richard A. Malone
Currently Exporting: Europe

Products: Groundfish Meal

25

G. & G. Fisheries
Sandy Point
Shelburne County,
Nova Scotia, Canada
B0J 3C0

Telephone: (902) 875-4744
Contact: Gary Bawer
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted; **Herring** - fresh; **Mackerel** - fresh

26

Genu Products Canada Ltd.
Pubnico
Yarmouth County
Canada
B0W 2W0

Telephone: (902) 762-2425
Telex: 019-38578
Contact: Willis Kinsman
Currently Exporting: Europe

Products: Irish Moss Products

27

George Bay Fisheries
R.R.#1, Bayfield
Antigonish County
Nova Scotia, Canada
B0H 1A0

Telephone: (902) 386-2939
Contact: Luke Batlorf or
George Clouston
Currently Exporting: Europe, U.S.A.,
Caribbean, South America

Products: Groundfish - fresh

28

D. Goldman & Sons Ltd.
P.O. Box 160, Glace Bay
Nova Scotia, Canada
B1A 5V2

Telephone: (902) 849-5505
Telex: 019-35241
Contact: Ray Goldman
Currently Exporting: U.S.A., Europe

Products: Herring - fresh, frozen, cured; **Mackerel** - fresh, frozen, smoked, cured; **Scallops** - fresh, frozen; **Lobster** - live, frozen meat; **Queen Crab** - live, frozen whole & sections; **Eels** - live, frozen, smoked; **Swordfish** - fresh, frozen; **Salmon** - fresh, frozen, smoked; **Oysters** - in shell: **Frozen Roe** - cod, mackerel, shad

29

Goyetche Lobster Pound Ltd.
Oyster Pond, Jeddore
Halifax County, Nova Scotia
Canada
B0J 1W0

Telephone: (902) 889-2386
Contact: Jack Goyetche
Currently Exporting: U.S.A., Europe

Products: Lobster - live

30

Granville Gates & Sons Ltd.
R.R. #1, Hubbards
Lunenburg County, Nova Scotia
Canada
B0J 1T0

Telephone: (902) 228-2259
Contact: J. Lawrence Perry
Currently Exporting: Europe, U.S.A.,
Caribbean

Products: Groundfish - salted/dried; **Herring** - cured; **Mackerel** - fresh, frozen, cured

31

Highland Fisheries
P.O. Box 321, Glace Bay
Nova Scotia, Canada
B1A 5V4

Telephone: (902) 849-6016
Telex: 019-35141
Contact: A.L. Cadegan
President
Currently Exporting: U.S.A.

Products: Groundfish - frozen; **Mackerel** - frozen; **Squid** - frozen

32

Hopkins & Devine Fisheries Ltd.
Woods Harbour
Shelburne County, Nova Scotia
Canada
B0W 2E0

Telephone: (902) 723-2814
Contact: Clive Hopkins, Jr.
Wordlow Cameron
Currently Exporting: U.S.A.

Products: Groundfish - salted/dried

33

H. Hopkins Limited
Port Morien
Cape Breton County
Nova Scotia, Canada
B0A 1T0

Telephone: (902) 737-2986
Contact: Clifford Hopkins

Products: Groundfish - fresh, salted/dried; **Herring** - fresh; **Salmon** - fresh; **Swordfish** - fresh; **Lobster** - live

34

I.M.A. Aquatic Farming Ltd.
R.R. #1, Glenwood
Yarmouth County
Nova Scotia, Canada
B0W 1W0

Telephone: (902) 643-2799
Contact: Brian Ives
Currently Exporting: U.S.A.

Products: Rainbow Trout - smoked, patés, steelhead; **Salmon** - smoked; **Swordfish** - smoked; **Atlantic Salmon** - smoked; **Mackerel** - smoked; **Cod** - smoked fillets; all products vacuum packed.

35

I.M.O. Foods Ltd.
P.O. Box 236
Yarmouth, Nova Scotia
Canada
B3L 1A9

Telephone: (902) 423-7888
Telex: 019-22767
Contact: Peter Duggan/Sid Hughes
Currently Exporting: U.S.A., Europe, Caribbean, Pacific Rim, Africa

Products: Herring - fresh, frozen, smoked, canned; **Mackerel** - smoked, canned; **Gaspereau** - canned smoked fillets; **Swordfish** - frozen

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Inshore Fisheries
Middle West Pubnico
Yarmouth County
Nova Scotia, Canada
B0W 2M0

Telephone: (902) 762-2522
Telex: 019-38504
Contact: Claude d'Entremont
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen, salted/dried

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John's Cove Lobsters
P.O. Box 7080,
R.R. #3
Yarmouth, Nova Scotia
Canada
B5A 4A7

Telephone: (902) 742-4813
Telex: 019-38563
Contact: John Cunningham/Wayne Cunningham
Currently Exporting: U.S.A., Europe, Caribbean, South America

Products: Groundfish - fresh, salted/dried; **Halibut** - fresh; **Herring** - fresh; **Lobsters** - live;

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K. & N. Fisheries
Upper Port La Tour
Shelburne County, Nova Scotia
Canada
B0W 2T0

Telephone: (902) 768-2478
Telex: 019-38507
Contact: Kirk Nickerson
Currently Exporting: U.S.A., Europe, Caribbean

Products: Groundfish - fresh, salted/dried; **Mackerel** - fresh, cured; **Lobster** - live; **Swordfish** - fresh

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Karl Karlsen & Co. Ltd.
P.O. Box 9222, Station A
Halifax, Nova Scotia, Canada
B3K 5M8

Telephone: (902) 423-7389
Telex: 019-21791
Contact: Harold L. Henriksen
Currently Exporting: U.S.A., Europe, Caribbean

Products: Groundfish - salted; **Herring** - frozen, smoked, cured; **Mackerel** - fresh, frozen, smoked, cured; **Herring Meal & Oil**

40

D.B. Kenney Fisheries Ltd.
Westport
Digby County, Nova Scotia
Canada
B0V 1H0

Telephone: (902) 839-2023
Telex: 019-32134
Contact: D.B. Kenney, Jr./David Titus
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen, salted/dried; **Scallops** - fresh, frozen; **Lobster** - live

41

Willy Krauch & Sons Ltd.
Tangier
Halifax County, Nova Scotia
Canada
B0J 1H0

Telephone: (902) 772-2188
Contact: John Krauch
Currently Exporting: U.S.A.

Products: Atlantic Salmon - smoked; **Eels** - smoked; **Mackerel** - smoked

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Little Harbour Fisheries
5233 Prince St.
Halifax, Nova Scotia
Canada
B3J 1L8

Telephone: (902) 429-8265 or
852-3358
Contact: Paul Budreski
George Budreski
Currently Exporting: U.S.A.

Products: Mussels - wild, cultivated; **Periwinkles** - in shell; **Rock Crab** - shell

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C.W. McLeod Fisheries Ltd.
Central Port Mouton
Queens County, Nova Scotia
Canada
B0T 1T0

Telephone: (902) 683-2000
Telex: 019-22802
Contact: Crosby McLeod - President
Warren Daury - Sales Mgr.
Currently Exporting: U.S.A., Europe, Caribbean

Products: Groundfish - fresh frozen, salted/dried; **Herring** - fresh, frozen; **Mackerel** - fresh, frozen; **Scallops** - fresh, frozen; **Lobster** - live; **Squid** - frozen; **Swordfish** - fresh, frozen; **Halibut** - fresh, frozen, steaks

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L.R. McRae Fisheries Ltd.
Hackett's Cove
Halifax County, Nova Scotia
Canada
B0J 3J0

Telephone: (902) 823-2521 or
823-2686
Telex: 019-23551
Contact: Lloyd McRae
Currently Exporting: U.S.A., Caribbean

Products: Groundfish - fresh, salted/dried; **Herring** - fresh, frozen, cured; **Mackerel** - fresh, frozen; **Gaspereau** - frozen, cured; **Squid** - frozen

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Medway Fisheries Ltd.
Port Medway
Queens County, Nova Scotia
Canada
B0J 2T0

Telephone: (902) 677-2354
Contact: Lawrence E. Burgess
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted/dried; **Herring** - fresh, cured; **Mackerel** fresh, frozen, cured; **Gaspereau** - cured; **Lobster** - live; **Swordfish** - fresh

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Mersey Point Fish Products Ltd.
P.O. Box 429
Liverpool, Queens County, Nova Scotia
B0T 1K0

Telephone: (902) 354-5926
Contact: Cornelis Mutsaers

Products: Herring - marinated, rollmops, fillets, smoked; **Mackerel** - smoked; **Eels** - smoked

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Mersey Seafoods Ltd.
P.O. Box 1290, Liverpool
Queens County, Nova Scotia
Canada
B0T 1K0

Telephone: (902) 354-3467
Telex: 019-22855
Contact: C.S. Smith
Currently Exporting: U.S.A., Europe, Caribbean, Japan, Australia

Products: Groundfish - fresh, frozen,; **Scallops** - frozen; **Lobster** - live; **Shrimp** - frozen raw & cooked in shell; **Groundfish Meal; Cod** - H & G frozen at sea; **Red Fish** - frozen at sea

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Meteghan Lobster Co.
Meteghan, Digby County
Nova Scotia
B0W 2S0

Telephone: (902) 645-2197
Contact: Stanis Comeau
Currently Exporting: U.S.A.

Products: Lobster - live

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Seldon Miller Fisheries
North West Cove
Lunenburg County
Nova Scotia, Canada
B0J 1T0

Telephone: (902) 228-2967 or
857-9561
Contact: Lawson Miller
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted: **Herring** - fresh, frozen; **Mackerel** - fresh, frozen; **Gaspereau** - frozen; **Lobster** - live; **Squid** - frozen; **Mussels** - live in shell

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R. & K. Murphy Enterprises
Lower Wedgeport
Yarmouth County, Nova Scotia
Canada
B0W 2B0

Telephone: (902) 663-2747
Contact: Nancy Murphy
Currently Exporting: U.S.A.

Products: Groundfish - fresh; **Scallops** - fresh; **Herring** - fresh; **Lobster** - live; **Gaspereau** - frozen; **Rockweed products**

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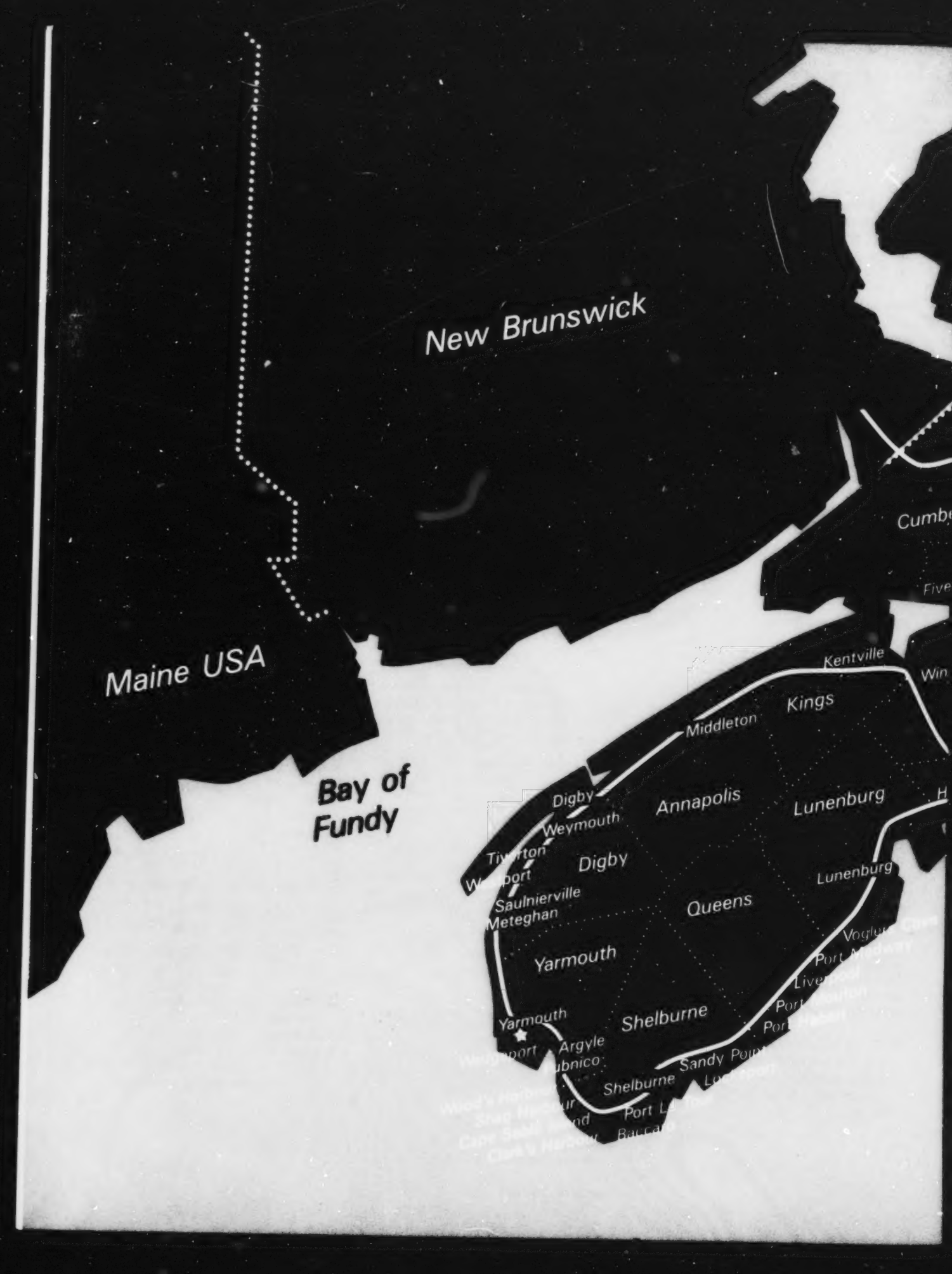
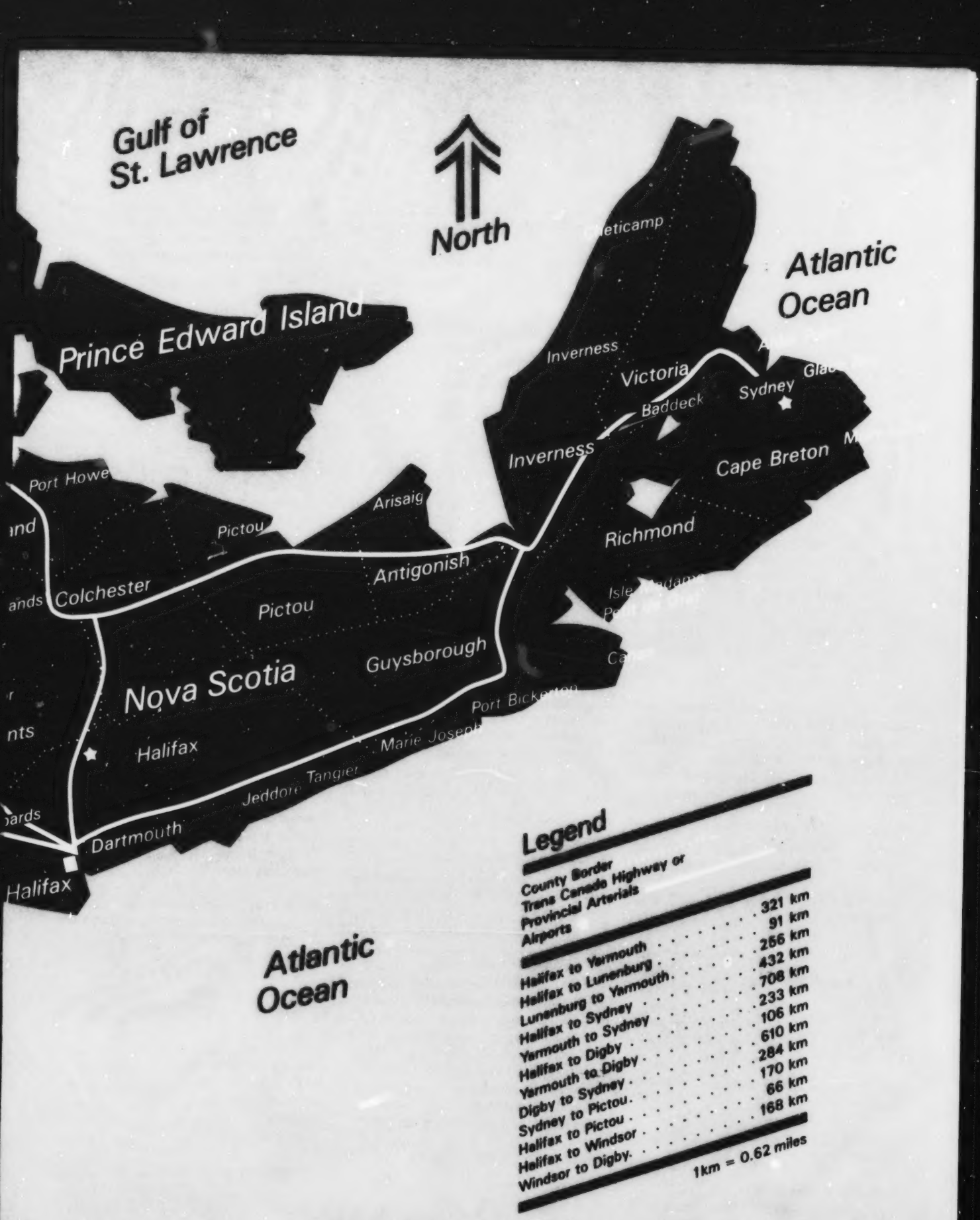
W.R. Murphy Fisheries
P.O. Box 99
R.R.#1, Acadia
Yarmouth County, Nova Scotia
Canada
B0W 1B0

Telephone: (902) 663-4301 or
663-2318
Telex: 019-38566
Contact: Wm. R. Murphy
Currently Exporting: Europe, U.S.A., Japan

Products: Groundfish - fresh, frozen; **Herring** - fresh, frozen, cured; **Mackerel** - frozen; **Gaspereau** - frozen, cured; **Lobster** - live; **Eels; Swordfish** - fresh, frozen; **Irish Moss Products; Rockweed Products**


New Brunswick
Maine USA
Bay of Fundy
Kentville
Kings
Middleton
Annapolis
Digby
Weymouth
Digby
Lunenburg
Lunenburg
Queens
Saulnierville
Meteghan
Yarmouth
Yarmouth
Shelburne
Argyle
Shelburne
Sandy Point


Gulf of St. Lawrence
North
Atlantic Ocean
Prince Edward Island
Inverness
Victoria
Sydney
Baddeck
Cape Breton
Richmond
Arisaig
Pictou
Antigonish
Colchester
Pictou
Guysborough
Nova Scotia
Halifax
Dartmouth
Halifax
Atlantic Ocean
Legend
County Border
Trans Canada Highway or Provincial Arterials
Airports
Halifax to Yarmouth . . . 321 km
Halifax to Lunenburg . . . 91 km
Lunenburg to Yarmouth . . . 256 km
Halifax to Sydney . . . 432 km
Yarmouth to Sydney . . . 708 km
Halifax to Digby . . . 233 km
Yarmouth to Digby . . . 106 km
Digby to Sydney . . . 610 km
Sydney to Pictou . . . 284 km
Halifax to Pictou . . . 170 km
Halifax to Windsor . . . 66 km
Windsor to Digby . . . 168 km
1km = 0.62 miles

52

National Sea Products
P.O. Box 2130, Halifax
Halifax County, Nova Scotia
Canada
B3J 3B7

Telephone: (902) 422-9381
Telex: 019-21542
Contact: Stanton Guy
Currently Exporting: U.S.A., Europe, Caribbean, Japan, Worldwide

Products: Groundfish - fresh frozen, salted/dried, smoked, breaded, battered; **Groundfish Meal & Oil; Lobster** - live, frozen whole, frozen meat, canned meal; **Scallops** fresh, frozen, breaded; **Queen Crab** - frozen sections, frozen claws, frozen meat; **Shrimp** - frozen; **Salmon** - frozen; **Herring** - fresh, frozen, smoked, cured; **Herring Meal and Oil; Mackerel** - fresh, frozen, cured, smoked; **Gaspereau** - frozen, cured; **Squid** - frozen, dried; **Eels** - frozen; **Dogfish** - frozen

53

G.M. Newell Co. Ltd.
Newellton
Shelburne County, Nova Scotia
Canada
B0W 2N0

Telephone: (902) 745-2943
Contact: Paul Newell
Currently Exporting: U.S.A., Europe

Products: Groundfish - salted/dried; **Lobster** - live

54

R. & E. Newell Fisheries Ltd.
Vogler's Cove
Lunenburg County
Nova Scotia, Canada
B0J 2H0

Telephone: (902) 677-2500
Contact: Bruce Newell
Brian Newell
Currently Exporting: U.S.A., Caribbean, South America

Products: Groundfish - fresh, salted/dried; **Herring** - fresh, frozen, **Mackerel** - fresh, frozen; **Lobster** - live; **Squid** - frozen; **Salmon** - fresh

55

New Wave Fish Products Ltd.
Church Point
Digby County, Nova Scotia
Canada
B0W 1M0

Telephone: (902) 769-2247
769-2304
Contact: Coral Belliveau
Currently Exporting: U.S.A.

Products: Groundfish - fresh; **Cod** - salted fiber; **Hake** - light salted/dried snacks and fiber

56

Etheron Nickerson & Sons Ltd.
Clark's Harbour
Shelburne County, Nova Scotia
B0W 1P0

Telephone: (902) 745-2893
Contact: Etheron G. Nickerson
Currently Exporting: U.S.A.

Products: Groundfish - salted/dried

57

J.J. Nickerson Ltd.
P.O. Box 221, Clark's Harbour
Shelburne County, Nova Scotia
Canada
B0W 1P0

Telephone: (902) 745-2354
Contact: John C. Nickerson
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted/dried

58

Neil Nickerson Fisheries Ltd.
P.O. Box 59, Wood's Harbour
Shelburne County, Nova Scotia
B0W 2E0

Telephone: (902) 723-2525
Telex: 019-38514
Contact: Joel Nickerson
Currently Exporting: U.S.A., Europe, Caribbean, South America, Australia

Products: Groundfish - salted/dried

59

W.C. Nickerson Fisheries Ltd.
Crowell's P.O. Box 69
Shelburne County, Nova Scotia
Canada

Telephone: (902) 637-2546
Contact: William Nickerson
Currently Exporting: U.S.A.

Products: Groundfish - salted/dried; **Lobster** - live

60

T.G. O'Neil Fisheries Ltd.
P.O. Box 464, Digby
Digby County, Nova Scotia
Canada
B0V 1A0

Telephone: (902) 245-4103
Contact: Thomas O'Neil
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen; **Scallops** - fresh, frozen; **Lobster** - live

61

Pierce Fisheries Ltd.
Lockeport
Shelburne County, Nova Scotia
Canada
B0T 1L0

Telephone: (902) 656-2413
Telex: 019-22703
Contact: Forrest Pierce
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen, salted/dried; **Lobster** - live; **Scallops** - fresh, frozen; **Herring** - fresh, frozen; **Mackerel** - fresh, frozen; **Queen Crab** - live, frozen whole in brine; **Squid** - frozen; **Monkfish (tails)** - fresh, frozen

62

Raymond Fisheries Ltd.
P.O. Box 261, Digby
Digby County, Nova Scotia
Canada
B0V 1A0

Telephone: (902) 245-2457 or
834-2825
Contact: Keith O. Raymond

Products: Scallops - fresh, frozen

63

RIA-Mar Fisheries Ltd.
R.R. #1, Hubbards
Nova Scotia, Canada
B0Y 1T0

Telephone: (902) 857-3234
Contact: Calixto Ribau
Currently Exporting: U.S.A., Caribbean, South America

Products: Groundfish - salted/dried; **Herring** - cured; **Mackerel** - cured

64

Richmond Fisheries
Petit de Grat
Richmond County
Nova Scotia, Canada

Telephone: (902) 226-2510
Telex: 019-37559
Contact: Bill Muirhead
Currently Exporting: U.S.A.

Products: Groundfish - fresh, frozen; **Groundfish Meal**

65

Ryer and Ryer Lobster Ltd.
Indian Harbour
Halifax County, Nova Scotia
Canada
B0J 3J0

Telephone: (902) 823-2822
Contact: Roger Fisher
Currently Exporting: U.S.A., Europe

Products: Lobster - live

66

Sable Fish Packers Ltd.
P.O. Box 69, Clark's Harbour
Shelburne County, Nova Scotia
Canada
B0W 1P0

Telephone: (902) 745-2500
Telex: 019-38555
Contact: Manager
Currently Exporting: U.S.A., Europe, Caribbean, South America, Japan, Mexico

Products: Groundfish - fresh, frozen, salted/dried; **Scallops** - fresh, frozen; **Lobster** - live; **Herring** - frozen; **Mackerel; Squid** - frozen; **Swordfish** - frozen whole in chunks, steaks

67

Scotia Marine Products Ltd.
P.O. Box 100, Lower Wood's Harbour
Shelburne County, Nova Scotia
Canada
B0W 2E0

Telephone: (902) 723-2080
Telex: 019-38550
Contact: H.G. Amos
Currently Exporting: U.S.A., Europe, South America, Pacific Rim

Products: Rockweed Products - ammonium alginate, sodium alginate, potassium alginate, calcium alginate

68

Sea Crest Fisheries
Comeauville
Digby County, Nova Scotia
Canada
B0W 2Z0

Telephone: (902) 769-2053
Contact: Bud Saulnier
Currently Exporting: U.S.A.

Products: Groundfish - fresh; **Herring Roe and Milt**

69

Sea Globe Inc.
Clark's Harbour
Shelburne County
Nova Scotia, Canada
B0W 1P0

Telephone: (902) 745-2800
Telex: 019-38564
Contact: Rahn O'Connell
Currently Exporting: U.S.A., Europe, Caribbean

Products: Groundfish - fresh, salted/dried; **Lobster** - live, frozen meat, frozen whole in brine; **Scallops** - fresh; **Quahaugs** - in shell, frozen meat, clam stuffing in shell; **Soft-shelled clams** - in shell, minced, frozen meat; **Periwinkles** - in shell; **Herring** - fresh, frozen, cured; **Mackerel** fresh, frozen, cured; **Gaspereau** - frozen

70

Sea-Lect Canada Ltd.
Ten Mile House
Bedford, Halifax County
Nova Scotia, Canada
B0J 2Y0

Telephone: (902) 868-2800
Telex: 019-21568
Contact: Patty Grey
Currently Exporting: U.S.A., Europe, Caribbean, South America

Products: Groundfish - fresh, salted/dried; **Herring** - cured; **Mackerel** - fresh, cured; **Gaspereau** - cured; **Lobster** - live, frozen whole in brine; **Squid** - frozen, dried; **Swordfish** - fresh, frozen, whole, in chunks & steaks; **Halibut** - fresh, frozen whole in steaks

71

Seal Point Fisheries
Seal Point, Shelburne County
Nova Scotia, Canada
B0W 2T0

Telephone: (902) 768-2999
Contact: Evert Arey
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted/dried; **Lobster** - live

72

Sea Smokers Ltd.
Lower Eel Brook
Yarmouth County
Nova Scotia, Canada
B0N 2X0

Telephone: (902) 648-2872
Contact: David Surette
Currently Exporting: U.S.A.

Products: Groundfish - fresh, salted/dried, smoked fillets

PRODUCTS

groundfish

PROCESSORS	Dressed/Round	Fillets	Green Salted	Semi-dry/Dry*	Ordinary Cure*	Semi-boneless	Dressed/Round	Fillets	Dressed/Round	Consumer (1-5 lb.)	Layerpack/Shatterpack	I.Q.F.*	Blocks	Breaded/Battered
1 Abriel Fisheries Ltd.							●							
2 Allan Fisheries Ltd.														
3 Arisaig Lobster Pound														
4 B. & D. Fisheries														
5 B. J. Fisheries							●							
6 Baccaro Fisheries														
7 Baker Point Fisheries														
8 B. & E. Banks Fisheries														
9 C. & R. Blades Ltd.	●					●	●							
10 Cape Breton Marine Farming									●					
11 Cape Light Co-op														
12 Casey Fisheries Ltd.									●					
13 Charlesville Fisheries			●	●	●	●	●							
14 Chase's Lobster Pound														
15 Clearwater Lobsters Ltd.														
16 Comeau's Sea Food														
17 Connors Bros. Ltd.									●	●	●	●	●	●
18 Continental Seafoods Ltd.														
19 C. C. Deveau & Sons						●								
20 Digby Sea Products														
21 East Side Fisheries														
22 Ferguson's Lobster Pound Ltd.														
23 Fish Basket Ltd.									●	●	●	●	●	
24 Fish Reduction Ltd.														
25 G. & G. Fisheries Ltd.														
26 Genu Products Canada Ltd.														
27 George Bay Fisheries														
28 D. Goldman &Sons Ltd.														
29 Goyetche Lobster Pound Ltd.														
30 Granville Gates & Sons Ltd.														
31 Highland Fisheries														
32 Hopkins & Devine Fisheries Ltd.														
33 H. Hopkins Ltd.														
34 I.M.A. Aquatic Farming Ltd.	●	●	●	●	●	●	●	●						
35 I.M.O. Foods Ltd.														
36 Inshore Fisheries														
37 John's Cove Fisheries														
38 K & N Fisheries														
39 Karl Karlsen & Co. Ltd.														
40 D. B. Kenny Fisheries Ltd.														
41 Willy Krauch & Sons Ltd.														
42 Little Harbour Fisheries														
43 C. W. MacLeod Fisheries Ltd.									●	●	●	●	●	
44 L. R. McRae Fisheries														

pelagic and estuarial

PROCESSORS	Fresh Dressed/Steaks	Frozen Dressed/Steaks	Fillets	Consumer (1-5 lb.)	Layerpack/Shatterpack	I.Q.F.*	Blocks	Breaded/Battered	LIVE	FRESH	FROZEN	SMOKED	Dressed/Round	Dressed/Round	Fillets	Kippers	Dressed/Round	Fillets	Kippers-Hot Smoke	Kippers-Steamed in Sauce	FRESH	FROZEN	SMOKED
1 Abriel Fisheries Ltd.																							
2 Allan Fisheries Ltd.																							
3 Arisaig Lobster Pound																							
4 B. & D. Fisheries																							
5 B. J. Fisheries																							
6 Baccaro Fisheries			●																				
7 Baker Point Fisheries																							
8 B. & E. Banks Fisheries																							
9 C. & R. Blades Ltd.																							
10 Cape Breton Marine Farming																							
11 Cape Light Co-op																							
12 Casey Fisheries Ltd.			●																				
13 Charlesville Fisheries																							
14 Chase's Lobster Pound																							
15 Clearwater Lobsters Ltd.																							
16 Comeau's Sea Food																							
17 Connors Bros. Ltd.																							
18 Continental Seafoods Ltd.																							
19 C. C. Deveau & Sons																							
20 Digby Sea Products																							
21 East Side Fisheries																							
22 Ferguson's Lobster Pound Ltd.																							
23 Fish Basket Ltd.																							
24 Fish Reduction Ltd.																							
25 G. & G. Fisheries Ltd.																							
26 Genu Products Canada Ltd.																							
27 George Bay Fisheries																							
28 D. Goldman &Sons Ltd.																							
29 Goyetche Lobster Pound Ltd.																							
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38 K & N Fisheries																							
39 Karl Karlsen & Co. Ltd.																							
40 D. B. Kenny Fisheries Ltd.																							
41 Willy Krauch & Sons Ltd.																							
42 Little Harbour Fisheries																							
43 C. W. MacLeod Fisheries Ltd.																							
44 L. R. McRae Fisheries																							

*Individually Quick Frozen
*Semi-dry/Dry under 44% moisture content
*Ordinary Cure 44% moisture content & over

pelagic and estuarial — *molluscs and crustaceans*

Fresh Dressed/Steaks	Frozen Dressed/Steaks	Fillets	Consumer (1-5 lb.)	Layerpack/Shatterpack	I.Q.F.*	Blocks	Breaded/Battered	LIVE	FRESH	FROZEN	SMOKED	Dressed/Round	Dressed/Round	Fillets	Kippers	Dressed/Round	Fillets	Kippers-Hot Smoke	Kippers-Steamed in Sauce	FRESH	FROZEN	SMOKED	Dressed/Round	Dressed/Round	Fillets	Live in Shell	Live in Shell	Whole Cooked in Brine	Meat	Meat	Live in Shell	Cooked in Shell	Whole Cooked in Brine	Meat	Meat	Paste	Live in Shell	Raw	Cooked in Shell	Groundfish Meal	Herring Meal	Herring Oil	
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PRODUCTS

groundfish — *pelagic and estuarial*

PROCESSORS	Dressed/Round	Fillets	Green Salted	Semi-dry/Dry*	Ordinary Cure*	Semi-boneless	Dressed/Round	Fillets	Dressed/Round	Consumer (1-5 lb.)	Layerpack/Shatterpack	I.Q.F.*	Blocks	Breaded/Battered	Fresh Dressed/Steaks	Frozen Dressed/Steaks	Fillets	Consumer (1-5 lb.)	Layerpack/Shatterpack	I.Q.F.*	Blocks	Breaded/Battered	LIVE	FRESH	FROZEN	SMOKED	Dressed/Round	Dressed/Round	Fillets	Kippers	Dressed/Round	Fillets	Kippers-Hot Smoke	Kippers-Steamed in Sauce	FRESH	FROZEN	SMOKED
45 Medway Fisheries							●	●									●						●														
46 Mersey Point Fish Products									●		●		●					●	●								●	●									
47 Mersey Seafoods							●																				●										
48 Meteghan Lobster Co.							●		●	●	●		●				●	●	●				●	●			●	●			●						
49 Seldon Miller Fisheries							●																														
50 R & K Murphy Enterprises																																					
51 W.R. Murphy Fisheries																																					
52 National Sea Products																																					
53 G.M. Newell Co. Ltd.						●	●																														
54 R.E. Newell Fisheries																																					
55 New Wave Fish Products							●										●																				
56 Etheron Nickerson & Sons Ltd.																																					
57 J.J. Nickerson Ltd.																																					
58 Neil Nickerson Fisheries Ltd.																																					
59 W.C. Nickerson Fisheries Ltd.																																					
60 T.G. O'Neil Fisheries																																					
61 Pierce Fisheries Ltd.							●	●	●	●	●		●				●	●		●	●						●	●									
62 Raymond Fisheries Ltd.																																					
63 Ria-Mar Fisheries Ltd.						●	●	●	●																												
64 Richmond Fisheries																																					
65 Ryer & Ryer Lobster																																					
66 Sable Fish Packers																																					
67 Scotia Marine Products Ltd.																																					
68 Sea Crest Fisheries																																					
69 Sea Globe Inc.							●		●								●			●	●						●	●			●						
70 Sea-Lect Canada Ltd.																																					
71 Seal Point Fisheries																																					
72 Sea Smokers Ltd.																																					
73 W. Sears Seafood Ltd.																																					
74 Shag Harbour Fisheries																																					
75 Skansen Food Packers																																					
76 Small Bros. Ltd.																																					
77 R.I. Smith Ltd.						●																															
78 Roger Smith Fisheries Ltd.																																					
79 St. Mary's Bay Fisheries							●	●	●	●	●		●					●	●	●																	
80 Stoddard Fisheries																																					
81 Stoney Island Fisheries							●											●																			
82 Walter Surette Fisheries Ltd.																																					
83 Laurence Sweeney Fisheries Ltd.							●	●	●	●	●		●			●		●	●									●	●								
84 Howard Turner Fisheries Ltd.																																					
85 US - Fair Fisheries							●											●																			
86 Waybrett Fisheries																																					
87 United Maritime Fishermen									●	●	●		●					●	●	●	●						●	●									

*Individually Quick Frozen
*Semi-dry/Dry under 44% moisture content
*Ordinary Cure 44% moisture content & over

pelagic and estuarial

molluscs and crustaceans

Fresh Dressed/Steaks
Frozen Dressed/Steaks
Fillets
Consumer (1-5 lb.)
Layerpack/Shatterpack
I.Q.F.*
Blocks
Breaded/Battered
FROZEN Blocks & Pans
LIVE
FRESH
FROZEN
SMOKED
Dressed/Round
Dressed/Round
Fillets
Kippers
Dressed/Round
Fillets
Kippers-Hot Smoke
Kippers-Steamed in Sauce
FRESH
FROZEN
SMOKED
Fillets
Round
Fillets
Live in Shell
Live in Shell
Meat
Meat
Live in Shell
Whole Cooked in Brine
Meat
Meat
FROZEN
Live in Shell
Cooked in Shell
Whole Cooked in Brine
Meat
Meat
Paste
Live in Shell
FROZEN Meat
Live in Shell
Meat
Blocks (1-5 lb.)
I.Q.F.*
Breaded/Battered
Raw
Cooked in Shell
Round
Gutted-Skin on
Gutted-Skin off
Tubes
Heads
Dressed
Groundfish Meat
Herring Meat
Herring Oil
Irish Moss Products
Rookweed Products

45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87

For additional information and advice please contact:

Market Development Officer
Nova Scotia Department of Fisheries
P.O. Box 2223, Halifax, Nova Scotia, Canada
B3J 3C4

Telephone: (902) 424-4560
Telex: 019-22799

Department of Industry, Trade & Commerce
Suite 1124, Duke Tower, Scotia Square
Halifax, Nova Scotia, Canada
B3J 1P0
Telephone: (902) 426-7540
Telex: 019-21829

OR

International buyers may contact the Canadian Embassy in their area.

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